

## CURRICULUM VITAE

Christopher J. Thomsen

**The Thomsen Group Inc.**

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**2002 to Present** President of The Thomsen Group Inc.

### **Core Competency**

Industry and internationally respected authority in the field of applying automation to community, central fill, mail order and outpatient pharmacy operations.

### **Consulting Services**

Provides consulting services related to automating the drug distribution and prescription dispensing operations in public, government and private sector ambulatory service operations (e.g. hospital outpatient, community retail, central fill and mail order pharmacies).

### **Lectures and Seminars**

Frequent presenter on the subject of community & outpatient pharmacy automation, automated workflow systems and patient and medication dispensing safety to automation companies, schools of pharmacy, national and state societies and government agencies (i.e. National Association of Boards of Pharmacy (NABP) and professional trade associations (i.e. National Association of Chain Drug Stores (NACDS)).

### **Author and Publisher**

**NEGOTIATING THE MAZE - A review and assessment of prescription filling technologies for retail and outpatient pharmacy**

### **Advisor**

- **Editorial Board** for Retail Pharmacy Management, New York, NY
- **Editorial Board** for Business Briefings/North American Pharmacotherapy
- **Industry Advisory Board (IAB)** for the University of Oklahoma College of Pharmacy

**2003 Co-founder of MedAccuracy LLC**

**MedAccuracy LLC** provides the AU MEDS medication error detection system to hospitals and skilled-nursing centers. Dr. Kenneth Barker, the Director of the Center for Pharmacy Operations and Designs at Auburn University, developed the company's primary product – AU MEDS – a proven peer review technique that allows for the improvement of medication safety at the patient's

bedside. MedAccuracy has an exclusive worldwide license to AU MEDS and is a joint venture partner with Auburn University

### **2003 Co-founder and Vice President of ACM Medical Technologies Inc.**

**ACM Medical Technologies Inc.** is a Taiwanese and American partnership, established in May 2003, that will develop and market patented innovative medical technologies. Currently, ACM is developing a unique medical tool, the GI-device, that will simultaneously monitor the food content and residual volume of patients on nasogastric feeding tubes to reduce the incidence of aspiration pneumonia.

### **1994 to 2002 Director of Trade Relations for ScriptPro USA Inc.**

- A co-founder
- Developed the Sales and Marketing Departments and all advertising materials and campaigns
- Secured one of the largest pharmacy robotics contracts on record with a top 5 US Chain Pharmacy
- Member of the National Association of Boards of Pharmacy (NABP) Task Force on Automation and co-author of the NABP Model State Pharmacy Act and Model Rules for automation
- Key member and speaker for the 2001 National Association of Chain Drug Stores (NACDS) seminar entitled "Central Fill and Central Processing - Streamlining Your Pharmacy Operations"
- Established an international market presence and negotiated installations in China and the United Kingdom
- Awarded two (2) patents for the invention of pharmacy workflow management system

### **1987-1994 Director of Sales and Marketing, North America for Trigon Packaging Systems - New Zealand, Ltd.**

- Established a US Sales and Marketing headquarters in Redmond, WA
- Established a southeastern US Sales and marketing operation in New Orleans, LA
- Successfully introduced unique medical and food product line into the North American market
- Realized annual sales of more than \$30,000,000 by 3<sup>rd</sup> year of operation
- Recruited and managed a sales, marketing and service group of over 20 employees
- Assisted with the sale of the company to Sealed Air Corporation of the US

### **1980-1987 Executive Director of CH<sub>2</sub>O Inc.**

- A co-founder
- Designed and built first research and development laboratory
- Developed over 100 unique chemical formulations for the medical & agricultural industry
- Established the Sales, Marketing and Consumer Safety departments and programs
- Built annual sales of \$500,000 in 1984 to over \$5,000,000 by 1987
- Successfully negotiated a \$500,000 settlement with the Washington Department of Ecology and Fireman's Fund Insurance Group

**1980** B.A., Chemistry, St. Martin's College, Olympia, Washington

**1980** B.S., Biology, St. Martin's College, Olympia, Washington

## Professional Speaking

- Association of Teaching Hospital Pharmacists (UK) 2000 Annual Meeting
- National Association of Chain Drug Stores  
Central Fill and Central Processing – Streamlining  
Your Pharmacy Operations 2001 Executive Seminar
- University of Oklahoma - Pharmacy Risk  
Management Session 2001 ACPE Certified Program
  
- Independent Pharmacists Association  
New York and New Jersey 2002 ACPE Certified Program
- Oklahoma Pharmacy Association Annual Meeting 2002 ACPE Certified Program
- National Pharmacy Technician Association  
Annual Meeting 2002 ACPE Certified Program
- Virginia Pharmacy Association  
Annual Meeting 2002 ACPE Certified Program
- National Association of Chain Drug Stores  
Pharmacy and Technology Conference 2002 ACPE Certified Program
- Rxplus 20<sup>th</sup> Annual Meeting 2002 ACPE Certified Program
  
- Hawaii Pharmacists Association 2003 ACPE Certified Program
- McKesson Annual Meeting 2003 ACPE Certified Program
- AmerisourceBergen Annual Meeting 2003 ACPE Certified Program
- American Society of Health-System Pharmacists 2003 ACPE Certified Program
  
- NACDS Regional Chain Conference 2004 ACPE Certified Program
- AmerisourceBergen Annual Meeting 2004 ACPE Certified Program
- Cardinal Health Annual Meeting 2004 ACPE Certified Program
- FIP Congress Annual Meeting 2004 Symposium
- NACDS Pharmacy and Technology Conference 2004 ACPE Certified Program
- Oklahoma University Walter Scheffe Program 2004 ACPE Certified Program
  
- NACDS Regional Chain Conference 2005 ACPE Certified Program
- Oregon State Pharmacy Association 2005 ACPE Certified Program
- AmerisourceBergen Annual Meeting 2005 ACPE Certified Program
- NACDS Pharmacy and Technology Conference 2005 ACPE Certified Program
- Oklahoma University Walter Scheffe Program 2005 ACPE Certified Program
  
- NACDS Regional Chain Conference 2006 ACPE Certified Program
- European Association of Hospital Pharmacy  
Annual Meeting 2006 Annual Meeting
- Food Marketing Institute (FMI) Annual Meeting 2006 ACPE Certified Program
- AmerisourceBergen Annual Meeting 2006 ACPE Certified Program
- NACDS Pharmacy and Technology Conference 2006 ACPE Certified Program
- NACDS Annual Forum 2006 ACPE Certified Program
  
- Food Marketing Institute (FMI) Annual Meeting 2007 ACPE Certified Program
- AmerisourceBergen Annual Meeting 2007 ACPE Certified Program
- AmerisourceBergen Technology Forums 2007 ACPE Certified Program
- EPIC Pharmacy Conference 2007 ACPE Certified Program
  
- Food Marketing Institute (FMI) Annual Meeting 2008 ACPE Certified Program
- AmerisourceBergen Annual Meeting 2008 ACPE Certified Program

- ATEB Technology Forum
- AmerisourceBergen Technology Forums
- CSHP Annual Meeting

2008 ACPE Certified Program  
 2008 ACPE Certified Program  
 2008 ACPE Certified Program

## Professional Publications

1. **Is Community Pharmacy Ready for Automated Dispensing?**, Drug Topics, 22 April 1996
2. **Analyzing Central Fill Technology with Effective Financial Models**, NACDS Executive Session, March 2001
3. **Market Survey of Pharmacy Technology & Automation**, Retail Pharmacy Management, November/December 2003
4. **The Scope of the Medication Error Problem**, Business Briefings: North American Pharmacotherapy (UK), February 2004
5. **The New Buzz in Pharmacy Automation: Workflow**, Retail Pharmacy Management, July/August 2004
6. **Improving Patient Safety Through Automation**, Hospital Pharmacy Europe, September/October 2004
7. **Automation and Robotics: Practical Technology Solutions for the Pharmacy**, Business Briefings: North American Pharmacotherapy (UK), February 2005
8. **Testing Technology in Advance of Buying It**, Retail Pharmacy Management, March/April 2005
9. **A White Paper on Robotics**, America's Pharmacist, June/July 2005

## Pharmacy Automation and Technology Research

- **A Before and After Analysis of an Automated Counting and Workflow System and its Effect on Productivity, Efficiency and Safety in an Independent Pharmacy**, 2004 Retail Pharmacy Management
- **A Before and After Analysis of an Automated Counting and Workflow System and its Effect on Productivity, Efficiency and Safety in a Regional Chain Pharmacy**, 2004 Retail Pharmacy Management
- **An Efficiency Analysis of an Automated Tablet Counting System**, 2005 Retail Pharmacy Management

## Expert Witness Services

ScriptPro, et al, (plaintiffs) v. MedAccuracy, et al, (defendants)

Asteres et al, (plaintiffs) v. DDN, et al (defendants)

United States of America, et al, (plaintiffs) v. Merck-Medco Managed Care, LLC, et al. (defendants) case no. 00-cv-737

## **Due Diligence for M&A, Market Research, Business & Product Development**

ScriptPro USA Inc.  
MedAccuracy LLC  
ACM Medical Technologies, Inc.  
Kirby Lester Corporation  
DispenseSource, Inc.  
Asteres Inc.